BCAL DIAGNOSTICS LIMITED ASX: BDX

BCAL diagnostics

DRIVING A NEW PARADIGM IN BREAST CANCER DIAGNOSTICS

Shareholder Update Laboratory Tour

15th October 2024

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ASX Code	BDX
Share Price 14 October 2024	\$0.14
Shares on Issue	358.6M

COMPANY METRICS

4.5M
\$6.5M (+\$2.5M R&D rebate)

Top 20 Shareholders

52%

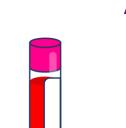
Unlisted Options

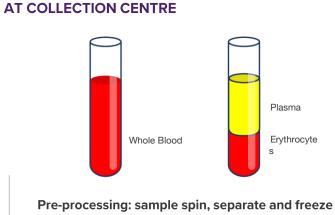
A LIPID BLOOD TEST WITH AUTOMATED ANALYSIS

A LIPIDOMIC PLATFORM THAT INCORPORATES AI MACHINE LEARNING AND LEVERAGES ROBUST SCIENTIFIC RESEARCH

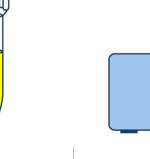


TRANSIT





Blood collection



Sample preparation:

plasma lipid extraction

Sample Analysis: Extracts analysed using Liquid Chromatography Mass Spectrometry (LCMS)

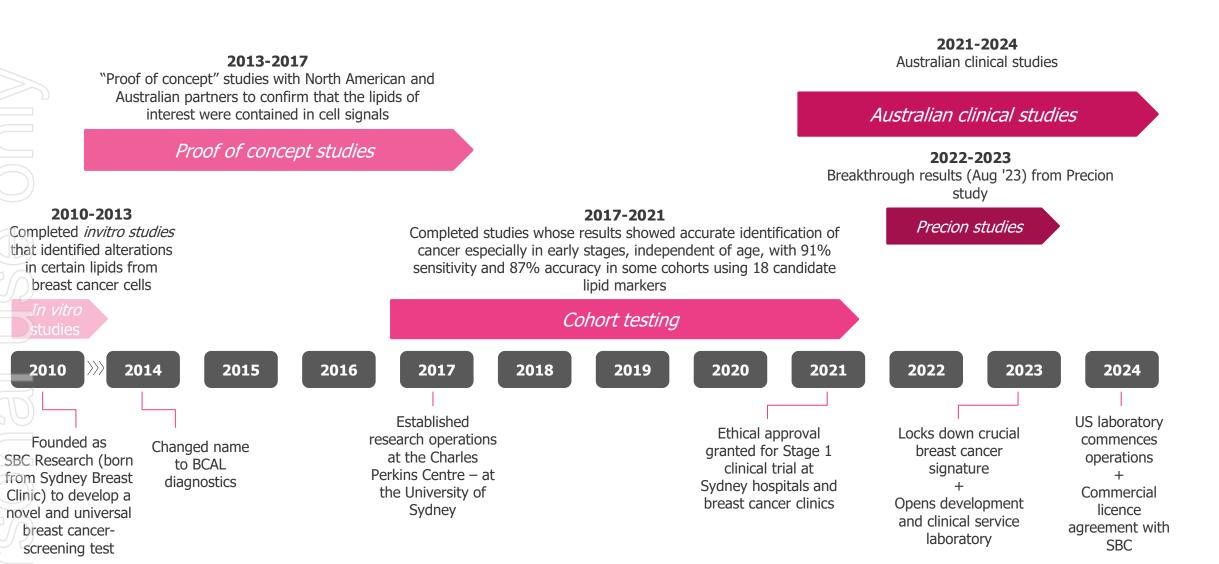
AT TESTING LABORATORY





Data analysis for breast cancer lipid signatures (presence or absence)

BCAL HISTORY



COMPANY PURPOSE: to improve women's survivability rate through the early detection of breast cancer corporate presentation

ALdiagnostics







RECENT PROGRESS



Publications

- First manuscript submitted for publication in a peer reviewed International Journal. Very positive feedback so far on the content of the paper
- Identification of Plasma Lipid Biomarker Distinguishing Breast cancer Patient from Health Controls
- Second manuscript now in draft
- IP portfolio continues to strengthen and is an ongoing focus

NATA accreditation

Full day assessment conducted 30 September

The assessors very impressed by the laboratory, the team and the quality of our systems. We await the outcome

Sample Collection

- Endeavour Health Chicago commencing recruitment very soon
- Clinical Validation Study 75% recruited
- Collection of other tumour stream samples under BCAL protocol

Commercial

- SBC agreement completed and will be our first launch site. Announced recently
- Additional private, multidisciplinary sites for rollout across Victoria and NSW identified and discussions are in progress
- Appointment of National Clinical Program Director

US OPERATIONS COMMENCED



Laboratory

- Established BCAL US subsidiary
- Lease of US premises secured and key laboratory equipment purchased
- The US program offers BCAL an opportunity to accelerate and validate new products on US patient centric data and gain an in-county understanding of the US diagnostics market
- Collaboration with US Physicians is progressing at the first two partner sites, Michigan and Chicago

People

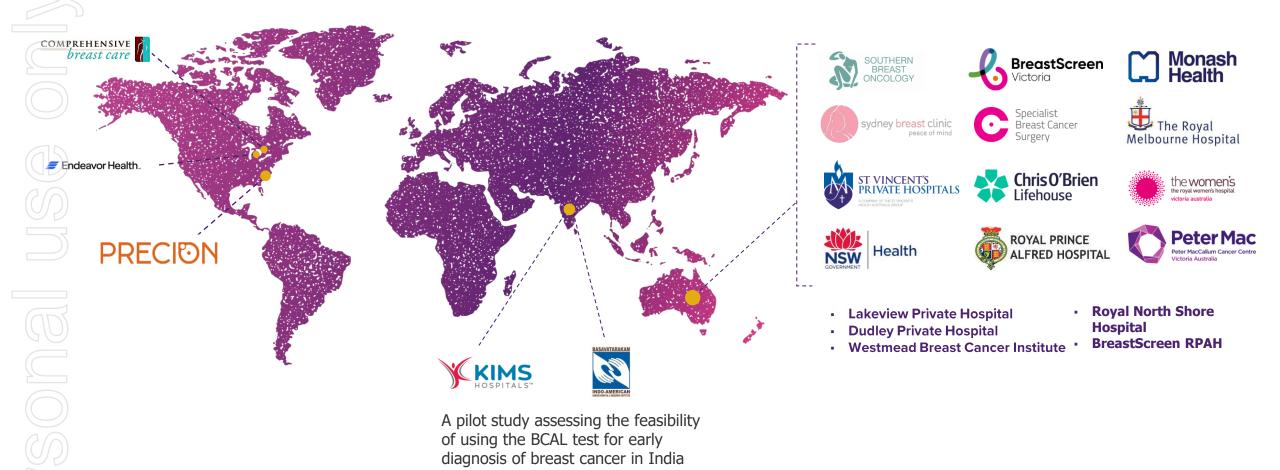
- BCAL US officeholders include Shane Ryan as President and BCAL directors Jayne Shaw, Dr. John Hurrell and Jonathan Trollip as directors of BCAL US
- The former Chief Technology Officer of Precion, Dr. Klaus-Peter Adam, to join BCAL US, as fulltime Director of US Research and Product Development
- Appointed MS Cory Dunn who brings a wealth of US and Australian marketing experience and comprehensive knowledge of the US breast cancer network

Funding

• As result of the recent \$10.5 million capital raising, BCAL US has been established and can operate over the short-term without needing to raise any further capital



BCAL IS WORKING WITH CLINICIANS FROM LEADING CENTRES AROUND THE GLOBE





CLINICAL ADVISORY BOARD

Eminent and influential Breast Clinicians form a National Key Opinion Leader & Clinical Excellence Forum to enhance trust, provide advice and win the market



Dr David Speakman

Recently steppe ddown as CMO at Peter MacCallum Cancer Centre, A specialist breast and melanoma surgeon. On the the executive of BreastSurg ANZ, and CMO at Breast Screen Victoria.



Prof Bruce Mann

Research Director Breast Cancer Trials Australia. Surgical Oncologist and Specialist Breast Surgeon. He is the **Director of Breast** Cancer Services at the Victorian comprehensive Cancer Centre.



Dr Corinne Ooi

VMO at Monash BreastScreen and a Foundation Member of BreastSurgANZ, a specialist society for surgeons treating breast cancer. Member of the Australasian Society of Breast Diseases, ANZ Breast Cancer Trials Group and **General Surgeons** Australia. Head of Breast Service at Monash Health



A/Prof. James French

Specialist General Surgeon who focusses on Breast Surgery and is the Head of Breast Surgery at the Westmead Breast Cancer Institute. James is also part of the team leading the development of oncoplastic breast surgery



Prof. Elizabeth Elder

Specialist breast surgeon at the Westmead Breast Cancer Institute and privately through Specialist Services at Lakeview Private Hospital. Elisabeth is a surgeon at the forefront of the developing field of oncoplastic breast surgery and former President Australian Society for Breast Disease.



A/Prof. Cindy Mak

Sydney qualified and trained Breast surgeon. Director of Breast Services at Chris O'Brien Lifehouse (Camperdown). She also operates at the Mater Hospital (North Sydney) and **Roval Prince Alfred** Hospital.



Dr Samriti

Sood

Oncoplastic Breast

expertise in the

management of

women with all

breast related

Surgeon who offers

conditions. Operates

at The Mater, Roval

North Shore and

Northern Beaches.

Specialist





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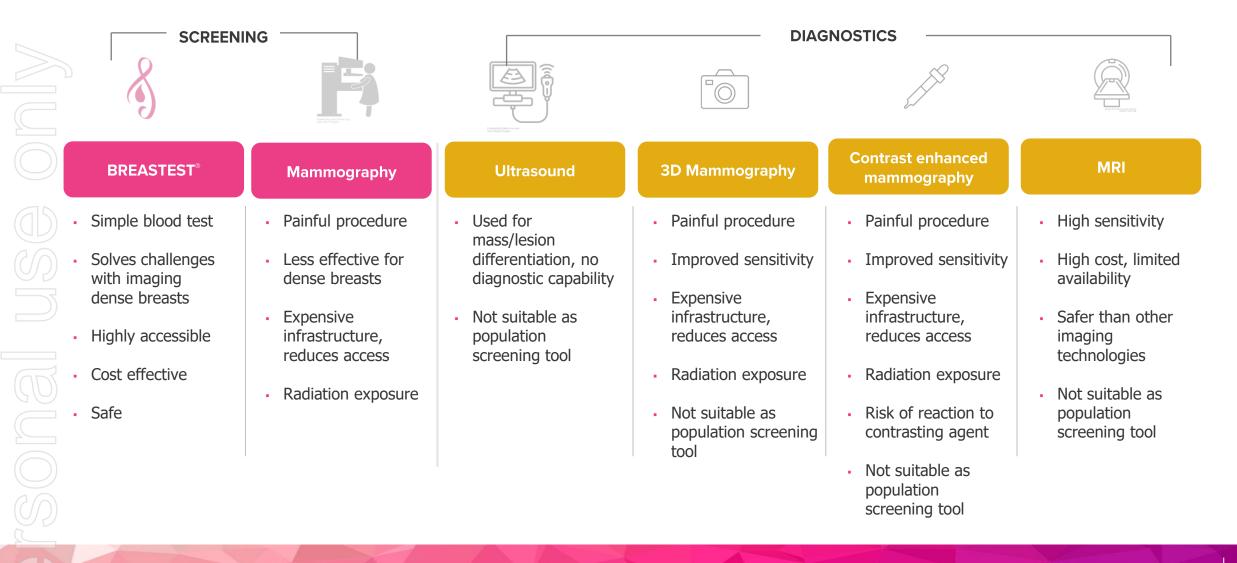
A/Prof. Gillian **Dr Sally Baron-**Lamourv

Radiation oncologist with a sub speciaity in breast cancer. Based at The mater and Royal North Shore.

Sally Baron-Hay is a medical oncologist with over 20 years of clinical experience and senior lecturer at the University of Sydney, with clinical appointments at **Royal North Shore** Hospital in Sydney, North Shore Private Hospital, The Mater Hospital and Genesis Care

Market entry strategy focuses on engaging ~200 breast surgeons across Australia, leveraging our Advisory board network. Subsequently targeting the rest of the Multi-Disciplinary Team (MDT) including partnership with the McGrath Foundation's 204 nurses nation-wide. GPs will be a key focus in a second wave of market engagement

BREASTEST[®] WILL BE USED AS A SCREENING TOOL BCALdiagnostics



MARKET ACCESS: AUSTRALIA SOFT LAUNCH

Launch of BREASTEST[®]

NSW & VIC launch

- Initial focus on Sydney and Melbourne
- Secured agreement with Sydney Breast Clinic
- Leveraging existing sample collection sites, prioritising those who can convert to commercial partners
- Targeting breast cancer Multidisciplinary Teams (MDT) and Primary Care Providers (GP's)

Strategy

- Who: KOLs and Market Access Team
- Matrix style: Including 1:1 meetings, conference presentations, dinners, educational webinars
- Accelerate education & awareness: Breast surgeons, Breast Clinics, GP's radiology and pathology providers, breast care nurses, advocacy groups and govt agencies

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Monash Health

he **women's**

Peter Mac

모 The Royal

. Breast Cance

ChrisO'Brien

ROYAL PRINCE

ALFRED HOSPITAL

Develop and implement strategic partnerships: Expediate mass market penetration



Scale nationally

- Focus on raising awareness in CY2024
- Nationwide market access initiatives to take BREASTEST® across Australia



BCAL diagnostics

DRIVING A NEW PARADIGM IN BREAST CANCER DIAGNOSTICS

Thank you

Jayne Shaw Executive Chair jshaw@bcaldiagnostics.com Shane Ryan Chief Executive Officer sryan@bcaldiagnostics.com

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